

LOTTERYWEST

621. Hon SALLY TALBOT to the Leader of the House representing the Premier:

- (1) What investigation or analysis has Lotterywest undertaken under the 2016–17 retail redistribution plan to investigate the impact of the potential addition of up to 84 new lottery outlets on the viability of existing Lotterywest retailers already struggling with difficult market conditions?
- (2) Which gambling companies has the state government or its representatives met with in the last 12 months to investigate the potential sale of Lotterywest, what was the outcome of these meetings, and are there any plans in place to prosecute the privatisation of Lotterywest?
- (3) What plans does Lotterywest have to review the amount of commissions paid to Lotterywest retailers, which have remained unchanged for up to a decade despite rising operational costs and the obligation to frequently refit and upgrade outlets?

Hon PETER COLLIER replied:

I thank the honourable member for some notice of the question.

- (1) To respond to changes in the retail landscape, including customer expectations and technological advances transforming how and where customers shop, Lotterywest undertook a robust review of its retail distribution planning methodology in 2015. A total of 26 locations were identified for the establishment of lottery outlets. A further 82 locations, comprising existing and new retail developments, were short-listed for investigation. At this time, the further 82 locations are not being progressed. When a proposed outlet location is assessed, Lotterywest considers the sales impact that a new lottery outlet would have on the surrounding lottery outlets, the current and future population demographics and forecast lottery sales redistribution.
- (2) There are no plans to privatise Lotterywest.
- (3) Lotterywest regularly reviews its rates of commission. The last review was undertaken in November 2015. The net rates of commission received by Lotterywest retailers remain the highest in Australia and at the top of the range paid by any lottery in the world. Lotterywest has not redesigned or refitted its retail network since 2004. The retail transformation program currently underway is delivering a more contemporary store design and fit-out to improve the signage, shop fit and technology elements at all Lotterywest stores in Western Australia. Lotterywest is offering retailers significant financial contributions towards the new shop fit for those retailers who complete their installation by September 2019.